



CAPABILITY STATEMENT

QUORUM SECURITY SYSTEMS

- **Delivering Security through Technology**
- **Experienced Licensed Security Consultants and Designers**
- **Highly Skilled Project Managers and Technicians**
- **National and Regional Project Roll-out Capability**
- **Best of Breed, Open Platform, Multi-Product Offerings**

WELCOME TO QUORUM

We are very pleased to present our Capability Statement to you as a starting point to our business discussions with you.

Please contact our Management Team on 1300 01 01 00, we are ready to assist you.

Our top-class customer focussed Team looks forward to meeting with you soon.

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1. COMPANY OVERVIEW

Quorum Security Systems Pty Ltd (**Quorum**) is a privately-owned, Sydney-based company providing consulting, design, and integration & support services relating to security technology and systems for a broad range of commercial, industrial and government clients.

Our point of difference is simple: we are a close-knit team of people who are passionately committed to delivering high levels of customer care and excellence. Our motto for achievement of total customer satisfaction is “**Whatever it Takes!**”. We will do whatever is necessary, no matter the cost, time or work involved, to build quality systems and make our clients happy. This approach has built us an enviable reputation in our industry, and a large client-list to match.

Our approach is to source best-of-breed proven products and technologies from across the globe. Our experienced licensed security consultants and designers then develop customized, innovative, and cost-effective solutions for our clients’ unique requirements.

Our installations and service work are carried out by our own team of licensed and qualified project managers and technicians, or where necessary in some locations, by licensed and qualified security contractors, supervised by our own project managers and/or trusted strategic alliance partners.

Our company overview is located on Quorum’s website at <https://www.quorum.com.au/>

2. OUR CAPABILITIES

Our expertise spans the full breadth of electronic security systems, including supply, installation, commissioning and servicing of:

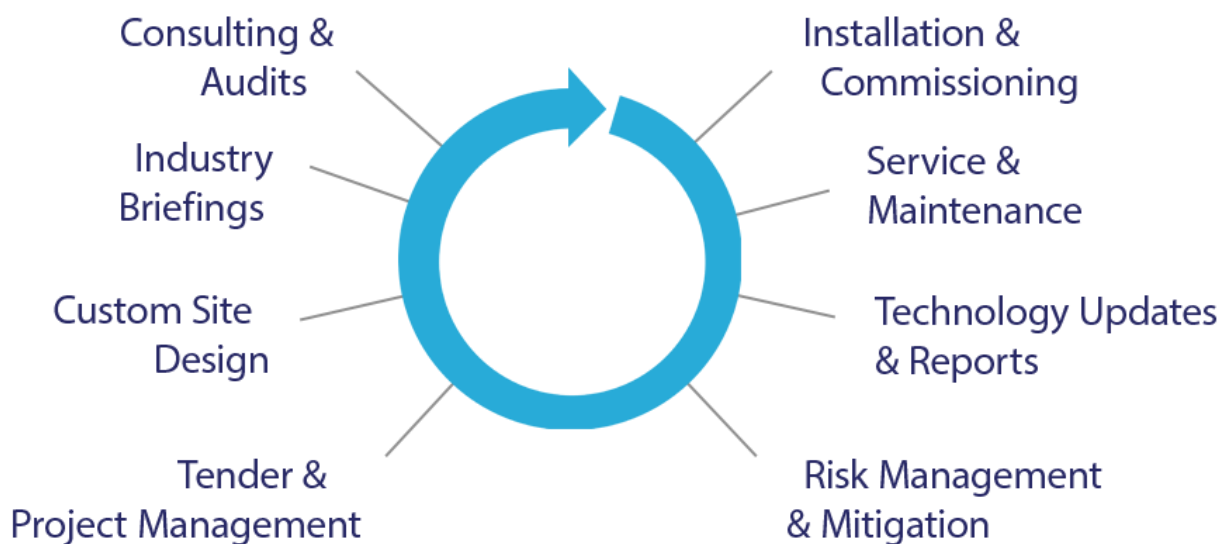
- Access Control Systems
- Asset Tracking and Management Systems
- CCTV Surveillance
- Duress Alarms
- Facial Recognition Systems
- Intercoms
- Intruder Detection Systems
- Perimeter Detection Systems
- Thermal Security and Detection Applications
- Vehicle Number Plate Recognition
- Visitor Management Solutions

In addition, we also provide the following services to our clients:

- Access Card System Architecture and Management
- Consulting Services including:
 - Detailed Security Design, including CAD Drawings
 - Compiling full Specifications for Site Implementation
 - Crime Prevention Through Environmental Design (CPTED) and Development Application (DA) security-based Approval
- Job Estimates and Quoting
- Network Infrastructure and related IT Requirements and Specifications
- Preventative Maintenance and Service Plans
- Project Management
- Remote Systems Programming (dependent on product capabilities)
- Security Audits and comprehensive written reports/recommendations
- Security Infrastructure Life Cycle Management and Advisory
- Tender Management including full specifications and tender documents
- Training Programs and Training Manuals

Quorum can provide stand-alone systems or any combination of integrated security and risk management solutions.

Our Client Relationship Cycle



3. OUR REACH

Quorum's Head Office is located in Padstow, Sydney.

From here, our reach extends throughout Australia, New Zealand and South East Asia. This is achieved by our own teams, and our alliance partners and trusted contractors.

4. OUR PEOPLE

Our People

An overview of our Management team is located on Quorum's Website at <https://www.quorum.com.au/our-people/>

Culture

As part of Quorum's Core Corporate Values, Quorum recognises that our people are our most valuable asset. Ultimately, our success is dependent upon our collective strengths, best practices & continuous improvement, as well as working effectively together as a client-focused team.

Learning and Development

Quorum provides training and development to our highly qualified and experienced staff that is designed to meet the needs of our clients. These needs are driven by new products and advances in technology.

Security Industry products are continuing to change and improve, with some products requiring integrating seamlessly with other IT solutions. Quorum ensures that our team are trained to understand and work with current technologies and a wide range of IT solutions.

5. FINANCE

Financial Management

Quorum's financial performance has been consistently sound, delivering year-on-year increases in both revenues and profitability for 14 of the past 17 years.

Quorum continues to reinvest in our business as part of our growth strategy, eg: training, testing equipment and new products.

Insurance

Type of Insurance	Insured Limit	Annual Expiry/Automatic Renewal Date
Public Liability	\$20,000,000.00	31 July
Products Liability	\$20,000,000.00	31 July
Professional Indemnity	\$10,000,000.00 one claim \$20,000,000.00 aggregate during insurance period	31 March
Workers Compensation	\$1,230,306.85	30 September
Motor Vehicle	\$35,000,000.00	31 January
Travel	various including personal accident and sickness \$4,000,000.00	19 November

6. CORE CORPORATE POLICIES

Our Core Corporate Policies are located on Quorum’s Website at <http://www.quorum.com.au/policies/>

- Quorum Corporate Values
- Quorum Code of Conduct
- Quorum Anti-Bribery & Anti-Corruption Policy
- Quorum Privacy Policy
- Quorum Work Health Safety & Environment Policy

7. WORK HEALTH SAFETY & ENVIRONMENT

At Quorum, a commitment to workplace health, safety and the environment is an integral part of our everyday activities.

This is achieved through:

- Complying with statutory requirements, codes, standards, and guidelines;
- Setting up objectives and targets with the aim of eliminating work-related incidents in our activities, products, and services;
- Defining roles and responsibilities for workplace health, safety, and environment; and
- Workplace health, safety, and environment education for all staff on a regular basis.

Our Strategies include:

- Ensuring workplace health, safety and environment management plans and principles are included in all organisational planning and installation activities;
- Providing ongoing education and training to all of our employees and contractors;
- Consulting with our stakeholders to improve decision-making in relation to workplace health, safety, and environment matters;
- Ensuring incidents are investigated and lessons are learnt within the organisation;
- Distributing workplace health, safety, and environment information, including our WHS&E policy, to all workers and interested parties;
- Providing enough resources to ensure workplace health, safety and environment is a central part of the organisation; and
- Ensuring effective injury management and rehabilitation is provided to all workers.

To work effectively in a diverse range of environments and business settings, Quorum recognises the importance of environmental management.

Our environmental objective is to minimise the impact of our business activities on the environment. To achieve this we:

- Comply with contract conditions, relevant legislation, and other criteria to which the company subscribes.
- Regularly review business operations, to identify and implement opportunities for improvement.
- Educate our workforce on key environmental issues, management controls and associated responsibilities.
- Strive to reduce pollution and waste.
- Commit to recovery and recycling where feasible.

8. OUR CLIENTS

Some of our valued Clients are:



9. OUR SUPPLY PARTNERS

Some of our valued Supply Partners are:

- AMAG – enterprise level access control
- BPT Asia Pacific – intercom systems
- Cable Source – provision of latest cabling types and techniques
- Central Security Distribution (CSD) – distributors of a wide range of security products
- Challenger – advanced access control
- Dallas Delta – intercoms for hostile and industrial environments
- Electronic Security Supplies (ESS) – distributors of a wide range of security products
- EOS Australia – suppliers of advances CCTV systems, software and intercoms
- Gallagher – access control systems
- Hills – distributors of a wide range of security products
- Mobotix – German manufacturers of advanced CCTV systems for hostile and industrial environments
- nXient – distributors of Hirsch military intel access control and access card management

- Panasonic - intercoms
- Samsung Techwin/Hanwha – worlds most awarded CCTV systems

10. OUR COMPANY DETAILS

Quorum's Company Details are:

- Quorum Security Systems Pty Ltd
- ABN 77094598099
- Address: 3 Watson Road, Padstow NSW 2211
- Australia Telephone: 1300 010 100
- International Telephone: +61 2 9394 3000
- Website: <https://www.quorum.com.au/>
- General enquiries to: info@quorum.com.au
- Account enquiries, remittances, and statements to: accounts@quorum.com.au
- Terms and Conditions: <https://www.quorum.com.au/terms-conditions-trade/>

Master Security Licence

- Licence Number: MC408255592
- Expiry Date: 18 April 2024

ASIAL Member

- Membership Number: 64076
- Expiry Date: 28 February 2025

